

AI-on-Demand Platform

Empowering European AI Research and Industry

Webinar #1 – AloD & Open Call 1 overview

30th April 2026



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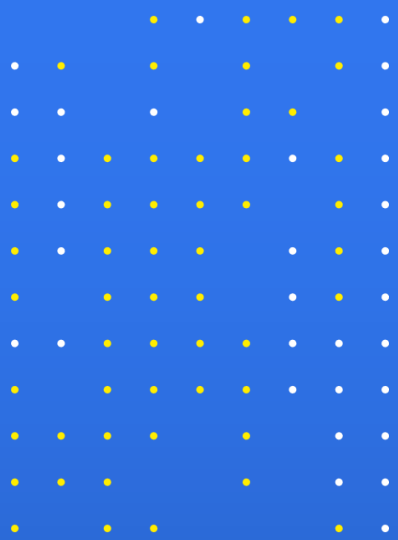
Welcome & Housekeeping



- **Recording notice:** This session is being recorded for dissemination purposes
- **Public access:** The recording and presentation slides will be made publicly available on the [AloD platform](#) and [YouTube channel](#)
- **Q&A:** Use the chat for questions; we will address them during the dedicated Q&A session at the end



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Agenda for today

SLOT	DURATION	TITLE	SPEAKER
10:00 – 10:05	5 mins	Welcome & Introduction	Joana Martinheira (F6S)
10:05 – 10:15	10 mins	Introduction to the AI-on-Demand (AloD) Platform	Maria Barros Weiss (Fraunhofer)
10:15 – 10:35	20 mins	AloD OC1-Private Sector Overview	Ana Barbosa Melo (F6S)
10:35 – 10:45	10 mins	Timeline & Next Steps	Ana Barbosa Melo (F6S)
10:45 – 11:00	15 mins	Live Q&A	All



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Next Webinars



WEBINAR 1 | AloD AloD & Open Call 1 Overview (TODAY)

WEBINAR 2 | AloD Technical Components & Business Concept

- Technical Overview & Core Components
- Business Concept & Strategic Alignment

Date & Time - 13 May | 11:00 CEST

WEBINAR 3 | Q&A Office Hours

- Welcome & Recap & Critical Reminders
- Live Support

Date & Time - 28 May | 11:00 CEST



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Introduction to the AI-on-Demand Platform



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AI-on-Demand (AloD) Platform



AloD is a **production-grade platform** and **Europe's central hub** for connecting research, industry, and policymakers.

Development tools, Marketplace, and AI Business Navigator that connect you to **European-wide demand in one place.**



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European AI Landscape



Europe is proceeding with a strong emphasis on **trust, compliance, and human-centric design.**

Europe has strong AI expertise and capabilities. The problem is slow industrial adoption and fragmented innovation efforts often done in silos.



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Market Landscape & AIoD Opportunity

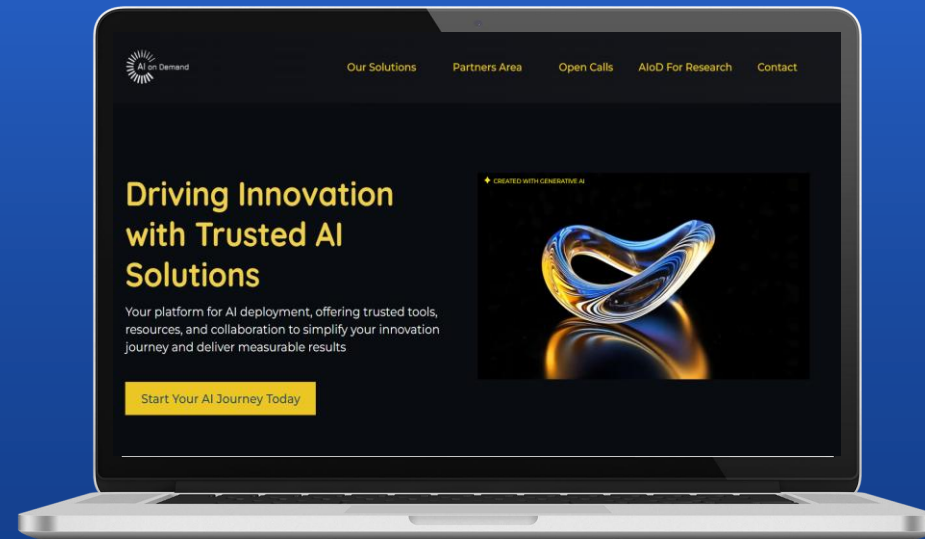


- **Global AI:** rapid advances + vertically integrated stacks → vendor lock-in risk
- **Europe:** strong on trust & regulation, weaker due to fragmentation
- **Adoption gap:** many organisations still in pilots → need operational pathways
- **Strategic opportunity:** Europe leads on trustworthy AI → make it deployable at scale
- **AIoD's role:** reduce friction, orchestrate infrastructure, operationalise compliance





AloD tackles a key European challenge of fragmented efforts. It **connects** and **empowers** them.





The Mission

Unifying Europe's fragmented AI landscape with **a trusted, open-for-all platform** that nurtures innovation and competitiveness in local businesses and EU member states.



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The Vision

Spearheading a new era for European AI – **an open, collaborative ecosystem** where research, industry, and public services come together to create scalable and trustworthy AI technology.



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Unique selling points



- **Accessible one-stop shop to the entire AI lifecycle:** Made for companies and organisations of any maturity level, from assessing needs to commercialising solutions
- **Operations under European values:** Transparency, ethics, and compliance with regulation guaranteed
- **Freedom to do your thing:** Vendor-independent and open-source principles increase innovative potential
- **Pan-European reach:** Scale your ideas and business through all EU member states inside a unified ecosystem



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One platform that connects
discovery → matchmaking → deployment

Built and scaling on European principles:
trust, transparency, neutrality, digital sovereignty





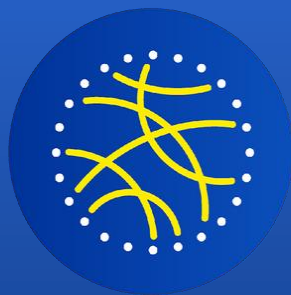
AloD for Research

1 Find and use relevant resources, tools, and services.



DISCOVER

2 Use the platform to share updates and connect with the AI community.



USE

3 Access AI educational courses and resources.



LEARN

4 Build or deploy components, services, or tools.



INTEGRATE

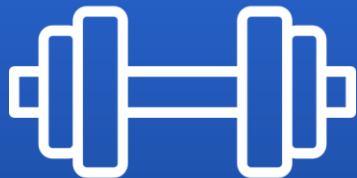


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AloD for Industry

Build. Train. Operate.



AloD is a one-stop platform for companies to **build, test, and scale** AI solutions—faster, more securely, and with full visibility across the European market.

- A single-entry point to trusted tools, infrastructure, and partners
- Built for real business needs: speed, control, and growth
- Designed for European companies that want to innovate and scale responsibly



AloD for Industry

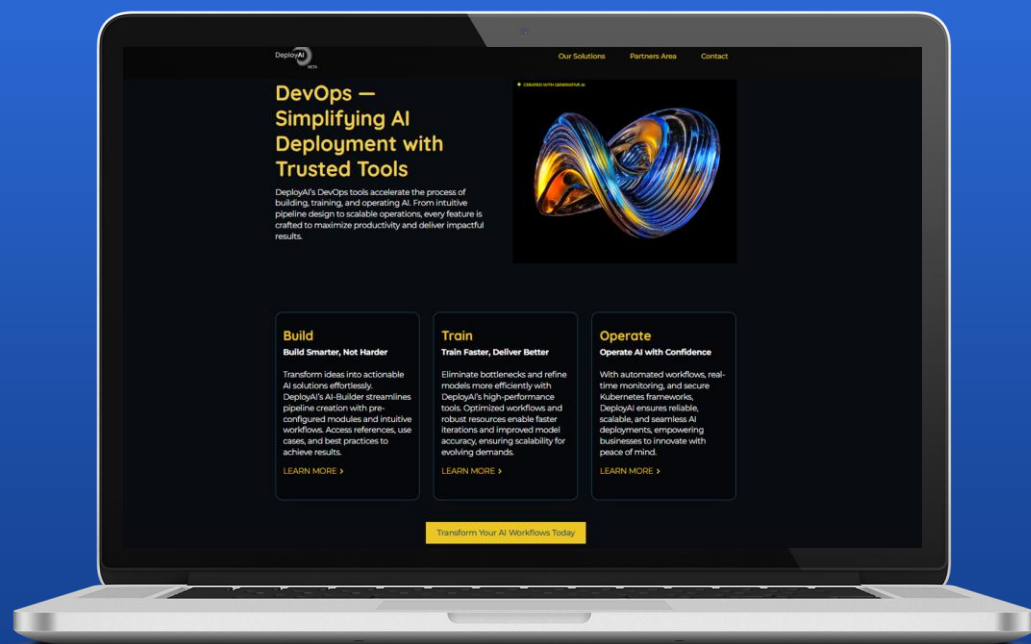
The right tool for all development phases,
AloD supports the entire AI lifecycle



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What is DevOps?



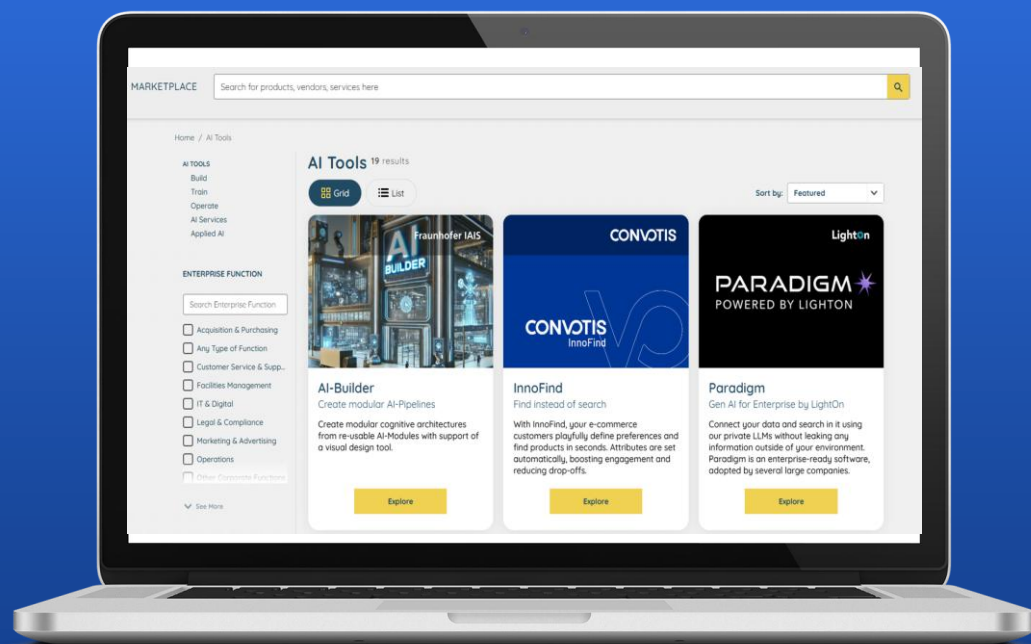
DevOps tools accelerate the entire AI lifecycle: From development and model training to the operation and deployment of AI solutions:

- **Preconfigured pipelines:**
Launch AI projects faster without time-consuming setup.
- **Real-time monitoring:**
Boost performance and reliability through meaningful insights.
- **Scalable infrastructure:**
Grow seamlessly with growing business needs.





What is the marketplace?



The Marketplace is the central access point for AI innovation.

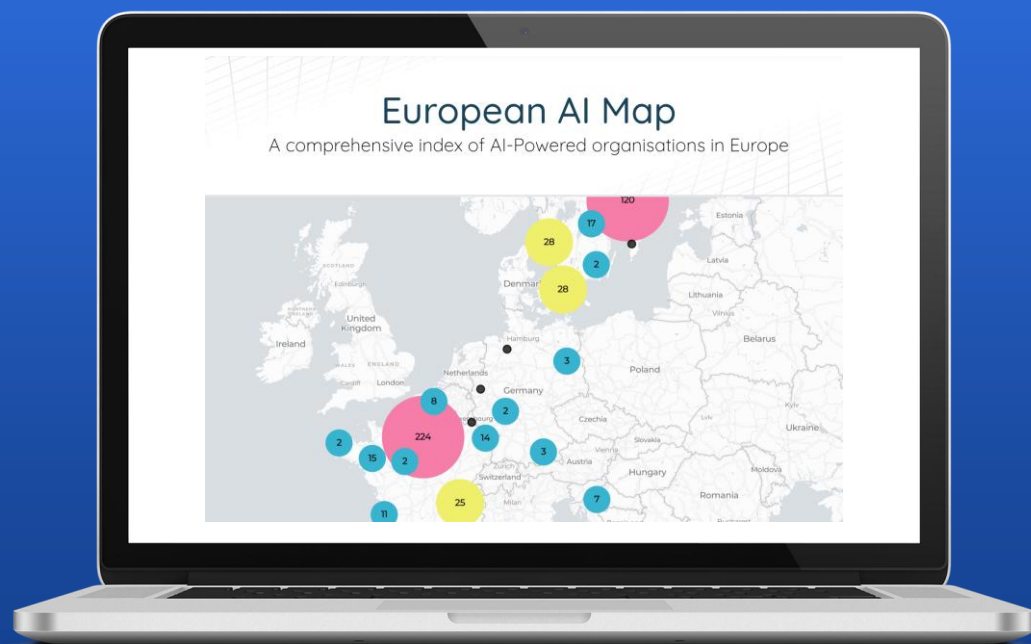
A catalog of European AI products and services with integrated e-commerce features, flexible pricing models, and seamless billing integration.



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What is the Business Navigator?



The Business Navigator offers comprehensive mapping and advanced search functions for the European AI ecosystem.

It enables users to **discover**, **analyze**, and **connect** with **AI companies and resources** in a targeted manner, organized by country, industry, and technology type.



Why AI-on-Demand ?



Deliver Services at high speed. Publish AI models, applications and services instantly in a fully managed enterprise marketplace, including billing, payment processing, quoting and API integration.



Access to real customers. The business navigator connects directly with thousands of European companies, offering instant matchmaking, lead generation and concrete business opportunities across the EU



Empower everyone. Deploy and customize AI solutions flexibility without coding barrier, but maximum freedom to innovate.



Operate and scale globally: Deploy cloud and inference infrastructure seamless. Data all model stay in Europe.



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AloD for Industry

<https://www.aiodp.ai/>



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AloD Open Call 1 - Private Sector Overview



Objective:



Contribute to the technical and business development of the AloD Platform

- Enrichment of the Marketplace
- Technical Validation & Improvement
- Activation of Demand & Real Use Cases
- Business Model & Sustainability Testing
- Ecosystem Growth & Visibility



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Calling for:



AI PRODUCTS, TRL7+ = mature, market-ready solutions, that can:

- Populate the Marketplace and business navigator
- Test the core components of the AloD Platform
- Integrate their services in the AloD Platform
- Bring new Use Cases to the AloD Platform



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General offering:

- Financial support (up to €60,000)
- Full Integration into a European AI infrastructure
- Market access & customer acquisition
- Mentoring & strategic guidance
- Visibility & credibility boost
- Real deployment & use case validation
- Early influence on platform development



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Who can apply:

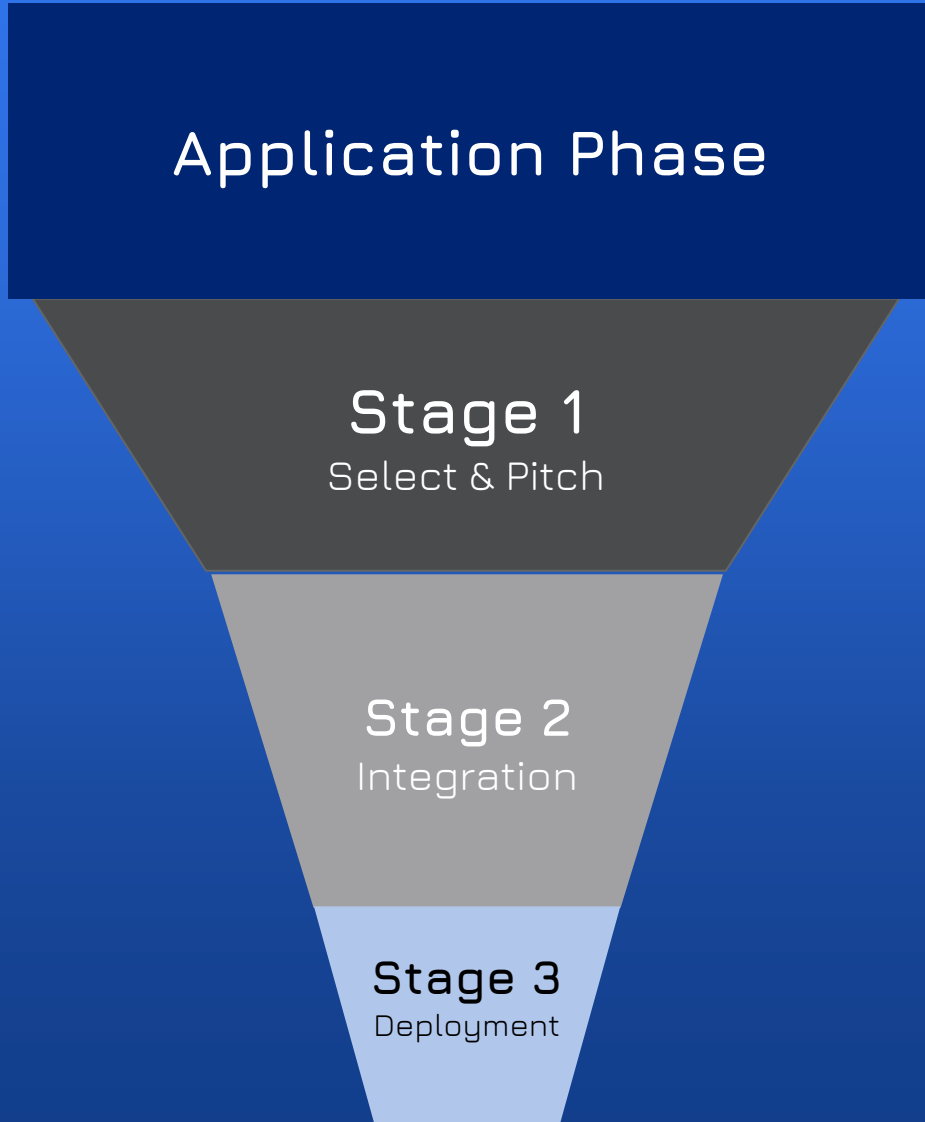
1. Single Entities – Startups, SMEs or research organisations (RTOs or academia)
2. Geography – Officially registered in:
 - European Union Member States, with a valid VAT and PIC number.
 - DIGITAL Europe associated countries
3. Other eligibility conditions:
 - Registration in AloD+Business Navigator completed - **Mandatory**
 - Admin: English language, accepting terms of GfA, etc

Check the Guide for Applicants for all eligibility details



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Funnel Approach:



- Only the selected for Stage 1 will be considered for Stage 2 (same for following Stages).
- Commitment to 8 months process
- In person participation in 3 Industry Events
- Continuous Technical & Business Mentoring, particularly in Stages 2 & 3.
- Selection of an AI Adopter for Stage 3



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Application phase:



Application Phase

- Fill & Submit Form in F6S Platform - **Mandatory**
- Fill & Upload Ownership Control Declaration - **Mandatory**
- Fill & Upload Technical & Business Annex - **Mandatory**
 - Description of the solution
 - Technical details
 - Business Model Concept – Alignment with AIoD, plans to integrate with core components of the Platform
 - Implementation Plan (Stages 1, 2 and 3)
 - Responsible AI, Compliance & EU Sovereignty



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Application phase:

Application Phase

Eval 1

- Fill & Submit Form in F6S Platform - **Mandatory**
- Fill & Upload Ownership Control Declaration - **Mandatory**
- Fill & Upload Technical & Business Annex - **Mandatory**
 - Description of the solution
 - Technical details
 - Business Model Concept – Alignment with AIoD, plans to integrate with core components of the Platform
 - Implementation Plan (Stages 1, 2 and 3)
 - Responsible AI, Compliance & EU Sovereignty

Objective of Eval1 = Select up to 50 AI Products for Stage 1

- Eligibility Check – Internal Evaluation Committee
- Evaluation – External Evaluators, with specific criteria:
 - Tech/solution concept
 - Team skills & expertise
 - Implementation Plan
 - Ambition & scalability potential

Stage 1:



Application Phase

Stage 1

Select & Pitch

5.000€ per AI Provider

Industry
Event 1

Up to 50 AI Products (from AI Providers) selected for
STAGE 1

LumpSum payment = 5.000€ | 1 month

General Tasks to be performed:

- Participate in at least 2 Webinars about AloD Platform
- Complete onboarding into AloD Platform/ Marketplace.
- Submit revised version of the Technical & Business Proposal
- Provide full feedback about AloD Platform
- Participate in Pitching Session during **Event 1**



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Stage 1:



Application Phase

Stage 1

Select & Pitch

5.000€ per AI Provider

Industry
Event 1

Eval 2

Up to 50 AI Products (from AI Providers) selected for STAGE 1

LumpSum payment = 5.000€ | 1 month

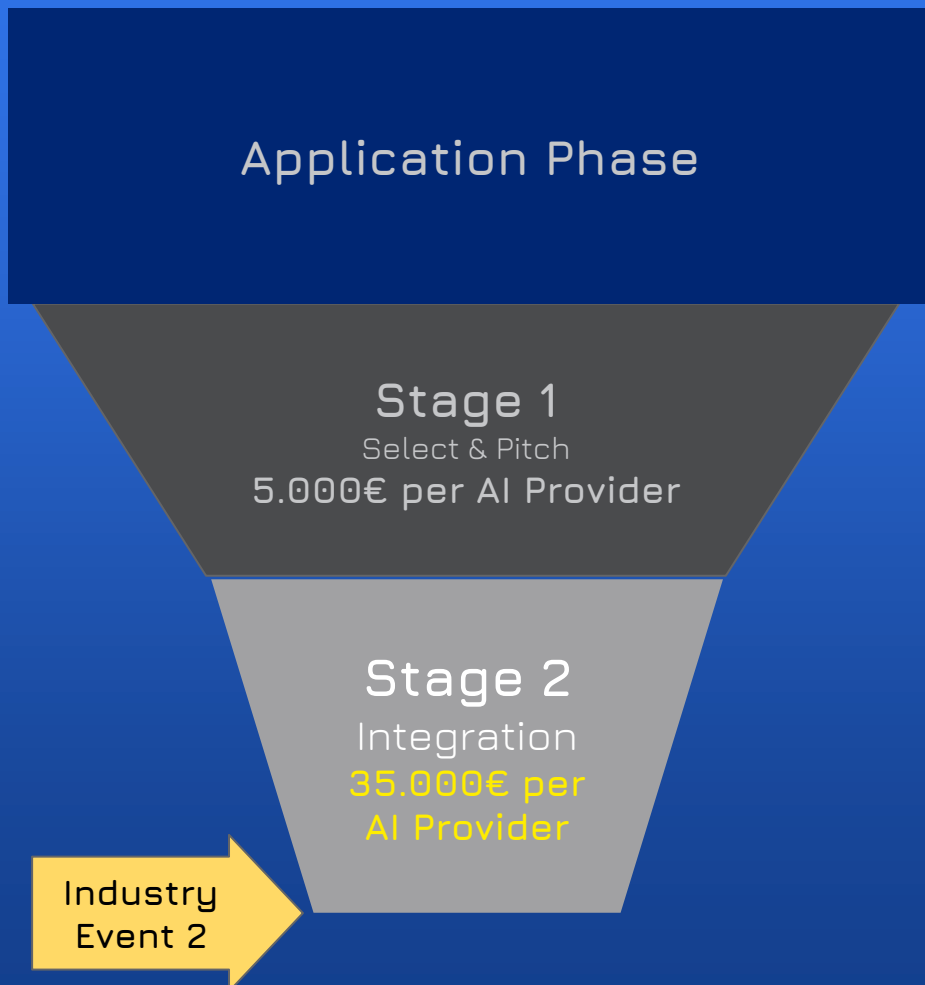
General Tasks to be performed:

- Participate in at least 2 Webinars about AloD Platform
- Complete onboarding into AloD Platform/ Marketplace.
- Submit revised version of the Technical & Business Proposal
- Provide full feedback about AloD Platform
- Participate in Pitching Session during **Event 1**

Objective of Eval2 = Select 20 AI Products for Stage 2

- Evaluation – Internal Evaluation Committee, during Pitching session!
 - 50% Criteria Eval1 + 50% Performance @ Pitching Session

Stage 2:



Up to 20 AI Products (from AI Providers) selected for STAGE 2

LumpSum payment = 35.000€

General Tasks to be performed:

- Participate in Mentoring sessions
- Full integration of AI Product in AloD Platform
- Implementation of Business Plan for the developed product when offered in the AloD Platform
- Guarantee EU27 market readiness for AI Product
- **Submit sub-Project proposal to implement AI Product in AI Adopter**
- **Serve as beta-tester for AloD Platform**
- Participate in in-person Pitching Session to present Project to be implemented in Stage 3 during **Event 2**



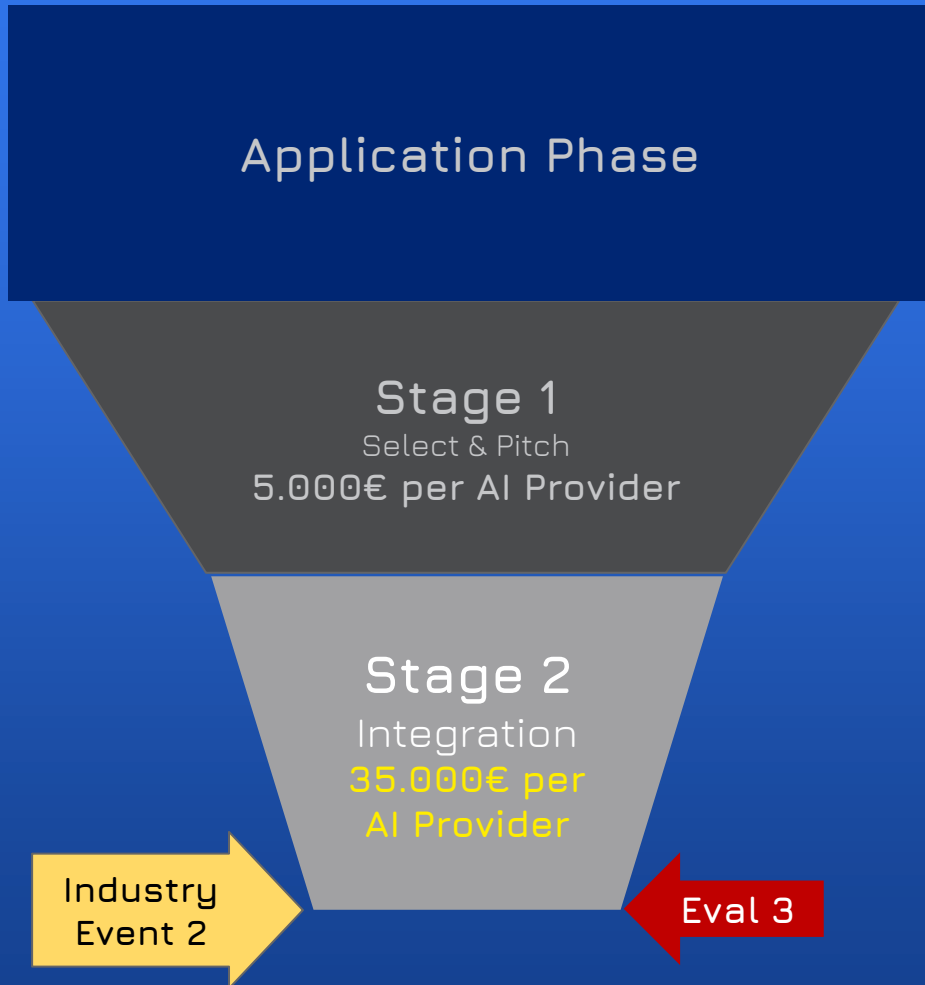
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Initial list of platform components:



Name of Component	Brief Description	Link in Marketplace	Product owner
AI-Builder-Suite	AI-Builder-Suite is a unique platform to create and execute cognitive architectures and multi-agentic workflows from reusable AI-Modules.	https://marketplace.aiod.p.ai/build/ai-builder	Fraunhofer
LLM Lab	The LLM Lab developed by Fraunhofer IAIS is a comprehensive platform designed to provide a secure and versatile environment for interacting with large language models (LLMs).	https://marketplace.aiod.p.ai/build/llm-lab	Fraunhofer
European Model Hub	The European Model Hub is the central platform for accessing generative AI models with a strong focus on European values and data sovereignty	https://marketplace.aiod.p.ai/ai-tools/european-model-hub	Fraunhofer
SALL	SALL is an AI-powered self-assessment tool designed to help developers, SMEs, startups, and public sector organizations evaluate the trustworthiness of their AI systems in line with the EU AI Act and Trustworthy AI principles.	https://marketplace.aiod.p.ai/ai-tools/sall-self-assessment	ARCADA
DeepTSF	DeepTSF enables the development and deployment of time series forecasts using highly accurate, state-of-the-art AI models.	https://marketplace.aiod.p.ai/ai-content-services/deeptsf	ICCS
TAI Scan Tool	TAI Scan Tool is a RAG-powered self-assessment tool designed to help SMEs, startups, and public sector organisations navigate the EU AI Act.	https://marketplace.aiod.p.ai/ai-content-services/tai-scan-tool	Demokritos

Stage 2:



Up to 20 AI Products (from AI Providers) selected for STAGE 2

LumpSum payment = 35.000€

General Tasks to be performed:

- Participate in Mentoring sessions
- Full integration of AI Product in AloD Platform
- Implementation of Business Plan for the developed product when offered in the AloD Platform
- Guarantee EU27 market readiness for AI Product
- **Submit sub-Project proposal to implement AI Product in AI Adopter**
- **Serve as beta-tester for AloD Platform**
- Participate in in-person Pitching Session to present Project to be implemented in Stage 3 during **Event 2**

Objective of Eval3 = Select 10 Projects for Stage 3

- Evaluation – Internal Evaluation Committee, during Pitching session!
 - 40% Criteria Project+ 30% Integration in AloD + 30% performance @ Pitching Session

Stage 3:



Application Phase

Stage 1
Select & Pitch
5.000€ per AI Provider

Stage 2
Integration
35.000€ per
AI Provider

Stage 3
Deployment
35.000€
per project

Industry
Event 3

Up to 10 Consortia selected for STAGE 3

(10 selected AI Providers will deploy their AI Product in AI Adopter)

LumpSum payment = 35.000€ per Project:

- AI Provider = 20.000€
- AI Adopter = 15.000€

General tasks to be performed:

- Implement the AI Product in AI Adopter (of its selection)
- Participate in Mentoring sessions
- Participate in the in-person **Event 3** (both Provider and Adopter)
- Serve as beta-tester for AIoD Platform.



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AIoD OC1 Main Outcomes



Application Phase

Stage 1

Select & Pitch

5.000€ per AI Provider

Industry Event 1

Eval 1

- Up to 50 TRL7+ AIODP relevant AI Providers selected

- Up to 50 AI Providers with SGA signed
- 5.000€ / AI Provider
- 1 Month Implementation with specific tasks performed
- Event 1 delivered

Stage 2

Integration

35.000€ per AI Provider

Industry Event 2

Eval 2

- Up to 20 AI Providers engaged
- 35.000€ / AI Provider
- 3 Months Implementation with specific tasks performed
- Event 2 delivered

Stage 3

Deployment

35.000€ per project

Industry Event 3

Eval 3

- Up to 10 Projects with SGA signed
- 35.000€ / Project
- 3 Months Implementation with specific tasks performed
- Event 3 delivered

Important documents for Application Phase:



- Guide for Applicants
- Technical & Business Template
- Ownership Control Declaration

A screenshot of the AloD website's application page. The page has a dark blue background with white and yellow text and buttons. At the top left is the 'AI on Demand' logo. A navigation bar at the top right contains links for 'Our Solutions', 'Partners Area', 'Open Calls', 'AloD For Research', and 'Contact'. In the center, there is a prominent yellow 'Apply Now' button. Below the button, text instructs users to submit proposals via the F6S platform at a specific URL. An important note states that applicants must create an AloD Platform account and list their company profiles under Business Navigator. At the bottom, there is a horizontal menu with four items: 'Guide for Applicants', 'Technical & Business Proposal' (highlighted in yellow), 'Ownership Control Declaration', and 'Sub-Grant Agreement & Annexes'. Below this menu, a link is provided to download and complete a document explaining the solution and implementation plan in detail. In the bottom right corner, there is a logo for the European Union and the text 'Funded by the European Union'.



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Important documents for Contracting Phase: *(if selected)*



- Sub-Grant Agreement (Stage 1+2 and Stage 3)
- SME Declaration (if SME)
- Declaration of Honour
- Bank Information

A screenshot of the AIoD website's contracting phase page. The page has a dark blue background with white text. At the top left is the AIoD logo. To its right is a navigation menu with links: 'Our Solutions', 'Partners Area', 'Open Calls', 'AIoD For Research', and 'Contact'. Below the navigation is a large yellow button labeled 'Apply Now'. Underneath the button, the text reads: 'Submit your proposal exclusively via our F6S platform page: <https://www.f6s.com/aiod-oc1privatesector/apply>'. Below this is an important note: 'Important: Prior to submission, applicants must create their [AIoD Platform accounts](#) and list their company profiles under [Business Navigator](#) (one of AIoD core tools)'. At the bottom, there is a horizontal menu with four items: 'Guide for Applicants', 'Technical & Business Proposal', 'Ownership Control Declaration', and 'Sub-Grant Agreement & Annexes', with the last item highlighted in yellow. Below the menu, the text says: 'Download and check the [set of legal documents](#) and declarations all selected participants will need to sign.'

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AloD Open Call

Apply now for up to €60,000 in EU funding

We are looking for market-ready AI solutions to be integrated into the AI-on-Demand Platform and deployed across Europe



Application period open
until 8 June 2026, 17.00 CEST
8-month programme starting Sept 2026





Timeline & Next Steps



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Next Webinars

WEBINAR 1 | AloD AloD & Open Call 1 Overview (TODAY)

WEBINAR 2 | AloD Technical Components & Business Concept

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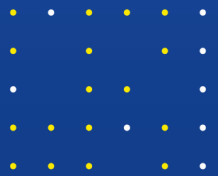
Date & Time - 28 May | 11:00 CEST



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Live Q&A



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Support and useful links:

- **Official contact:** aiod.opencalls@f6s.com
- **F6S Q&A Hub:** <https://www.f6s.com/aiod-oc1privatesector/discuss>
- **Documentation:** https://www.aiodp.ai/open_calls/
- **Apply now:** <https://www.f6s.com/aiod-oc1privatesector/apply>
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Thank you for your attention!

Open Call Webinar 1

30th April 2026



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